

ABERDEEN CITY COUNCIL

---

COMMITTEE	Finance, Policy and Resources
DATE	30 September 2014
DIRECTOR	Ewan Sutherland
TITLE OF REPORT	Treasury Management Policy and Strategy
REPORT NUMBER	CG/14/103
CHECKLIST RECEIVED	Yes

---

1. PURPOSE OF REPORT

To update the Committee on Treasury Management activities undertaken during financial year 2013/14.

2. RECOMMENDATION(S)

The Committee is asked to consider the report and make recommendations to Council for approval as follows:-

- a) Notes the Treasury Management activities undertaken in 2013/14 as detailed ;and
- b) Recommends to Council that it notes the Treasury Management activities undertaken in 2013/14.

3. FINANCIAL IMPLICATIONS

Treasury Management activities influence the loans pool interest rates and aims to minimise the cost of borrowing. This directly impacts upon costs chargeable to the Council's revenue budgets through the interest rates that are applied to capital financing costs. Whilst the level of borrowing a Council can undertake is now devolved from the Scottish Government to individual Councils, it will still be constrained by the requirement for capital investment to be affordable, sustainable and prudent. The main test of affordability will be whether the capital financing costs can be contained within the revenue budgets.

4. OTHER IMPLICATIONS

None.

## 5. BACKGROUND/MAIN ISSUES

### 5.1 Introduction

The Council previously approved a Treasury Management policy for 2014/15 to 2016/17 on 21 February 2014. Part of this policy is to report a year-end review to committee on Treasury Management activities undertaken during the financial year 2013/14.

Historically, the Council's annual programme of capital investment has been funded by Treasury Management activities, such as additional long-term borrowing.

It is a requirement of this Code that Treasury Management is carried out in accordance with good professional practice. The Code requires the Council to comply with CIPFA "Code of Practice for Treasury Management in the Public Services", which this Council does.

This "year-end" review on activities undertaken is also in line with new reporting requirements from the latest update of the CIPFA Code of Practice.

### 5.2 Treasury Management 2013/14

The following is a summary of the significant Treasury Management activities which were undertaken during 2013/14: -

#### 5.2.1 Loans Pool Rate The Council's average Loans Pool Rate takes account of all loan interest and expenses paid, as well as investment interest received during the financial year.

The Loans Pool Rate for 2013/14 was 4.22%, which can be broken down to 4.20% for interest, and 0.02% for expenses.

This is a reduction from the 2012/13 rate which was 4.25%.

#### 5.2.2 Long Term Borrowing

One new PWLB (Public Works Loan Board) loan for £10 million was borrowed at an interest rate of 3.95%, in order to assist the financing of the Council's capital programmes. This new loan was borrowed over a repayment term of 14 1/2 years, with the Council's existing debt Maturity Profile in mind.

PWLB Interest Rates As a direct result of the Government 2011 Spending Review, there was a major change to PWLB public sector lending rates. There was an immediate increase to all PWLB borrowing rates by some 90 basis points. The rationale behind this major change is that HM Treasury will now set the rates at an average of 100 basis points over the relevant gilt price.

This change presented the Council with 2 challenges:

The first of these was to minimise any rise in borrowing costs. During the 2013/14 financial year, this was achieved using a combination of factors - due to the previously undertaken borrowing at relatively low rates, and by reducing the repayment term of new loans. (e.g. borrowing for up to 15 years, rather than 20-50 years).

The second problem was that, as reported last year, the PWLB introduced "penalty rates" which discourages debt rescheduling by Councils. This reduced the Council's ability to make rescheduling savings, as it had in the past. However, the "Spending Review" 90 basis point rise in rates was not similarly reflected in the penalty rates; thereby further reducing opportunities for the Council.

This discourages the use of PWLB loans and forces the Council to look increasingly to other forms of long term borrowing, such as LOBO loans (Lenders Option Borrowers Option) from financial institutions as well as other innovative methods of financing capital investment.

### 5.2.3 Short Term Borrowing

Short-term borrowing rates for periods of up to 1 year continued at relatively low levels. The Council's borrowing strategy during the year was to borrow short-term where possible, to take advantage of these lower rates. To illustrate this, as at 31<sup>st</sup> March 2014, the Council had some £47m of Temporary Loans from other Local Authorities, at an average rate of 0.45%. Compared with similar PWLB rates of 1.46%, this represents a saving of £475k in annualised interest costs.

### 5.2.4 Investments

Over the last few years, the downturn in the global economy has seen many financial institutions removed from the Council's Counterparty list as their credit ratings fell. This significantly reduced range of investment options available to the Council.

The Counterparty list is compiled using credit rating information supplied by the major credit rating agencies to Capita Asset Services; the Council's appointed Treasury Management advisors.

In April 2010, changes to investment regulations allowed Scottish Local Authorities to use 'AAA rated' Money Market Funds for the first time. These have been used successfully and safely, and assist with the management of short-term fluctuations in the Council's daily cashflow.

As at 31st March 2014, the Council had temporary investments totalling £35.7m at an average rate of 0.85%. These were invested in line with the current Counterparty list to the following institutions -

- Bank of Scotland £20.0m
- Clydesdale Bank plc £ 0.7m
- Royal Bank of Scotland plc £5.1m
- Handelsbanken £9.9m.

#### 5.2.5 Banking Services Tender

The Council's Banking Services Tender with Clydesdale Bank was due to expire on 1st October 2013. This was a five-year contract and was a joint procurement exercise with Aberdeenshire Council.

Both Councils commenced working together on a new joint Banking Services Tender in early 2013.

With things having changed considerably in the Banking Sector over the past five years, it was deemed appropriate to hold pre-tender meetings with interested parties, to ascertain what options were available to the Councils in the current market.

The Tender was formally advertised, submissions were carefully evaluated and Clydesdale Bank were awarded the contract from 1<sup>st</sup> January 2014 until 30<sup>th</sup> September 2018.

## 6. IMPACT

Corporate - If an active Treasury Management policy is not undertaken and implemented there may be future budgetary implications for the Council through greater than budgeted capital financing costs.

## 7. MANAGEMENT OF RISK

The CIPFA Code of Practice states that in the use of financial instruments for the prudent management of risk, priority must be given to security and liquidity, when investing funds.

8. BACKGROUND PAPERS

CIPFA "Code of Practice for Treasury Management in the Public Services",  
Sector Treasury Services "Treasury Management Annual Investment Strategy",  
Scottish Government "The Investment of Money by Scottish Local Authorities".

9. REPORT AUTHOR DETAILS

Neil Stewart, Treasury Officer, [nstewart@aberdeencity.gov.uk](mailto:nstewart@aberdeencity.gov.uk),  
(52)2696